

Message Text

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62

ACTION XMB-04

INFO OCT-01 ARA-06 ISO-00 EB-07 COME-00 AID-05 TRSE-00

CIAE-00 INR-07 NSAE-00 L-03 /033 W

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R 181723Z JUN 75

FM AMEMBASSY PANAMA

TO SECSTATE WASHDC 4227

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E.O. 11652: N/A

TAGS: EGEN, PN

SUBJECT: ENGINEERING DESIGN FOR TRANSISTHMIAN PIPELINE

REFS: (A) STATE 135756

(B) PANAMA 3382

(C) PANAMA 1337

(D) PANAMA A-237

1. AS REQUESTED REF A, EMBOFF ATTEMPTED TO SECURE INFORMATION REGARDING COMPETITION AND TERMS BEING OFFERED ON SUBJECT PROJECT. OUR RESPONSE WAS DELAYED DUE TO ABSENCES FOR PAST WEEK OF PROJECT DIRECTOR LUIS SANCHEZ, AND OF PACLANTIC INVESTMENT CO. COORDINATOR, DENNIS WONG. SANCHEZ' OFFICE HAS BEEN RELUCTANT TO DIVULGE NAMES OF FOREIGN FIRMS EXPECTED TO SUBMIT PROPOSALS OR OF TERMS OFFERED. SUCH INFORMATION, ESPECIALLY ON TERMS, USUALLY NOT OBTAINABLE IN EARLY STAGES OF BIDDING.

2. FOLLOWING INTERIM REPORT IS SUBMITTED PENDING RETURN OF SANCHEZ AND WONG: APPROXIMATELY 50 US AND FOREIGN FIRMS HAVE EXPRESSED INTEREST. ACCORDING TO MR. SANCHEZ' OFFICE MOST SEEM SERIOUS ENOUGH TO SUBMIT PROPOSALS. EMBOFF WAS ABLE TO NOTE FOLLOWING FIRMS ON A LIST IDENTIFIED AS U.S. FIRMS EXPRESSING INTEREST: MORGAN DESIGN CORP., OCEANIC CONTRACTORS, COMMONWEALTH ASSOC., BUTLER ASSOC., HEALTH ASSOC., INTERNATIONAL PIPELINE ASSOC.,

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RICHARD WOFLI CORP., BROWN & ROOT INC., SHELL GROUP,

PANHANDLE EASTERN. NAMES OF SOME OF THESE FIRMS SUGGEST THAT NOT ALL ARE U.S. COMPANIES.

3. EXIMBANK MAY WISH TO REFER TO REF D WHICH CONTAINS DETAILED REPORT ON THIS PROJECT. REF B DESCRIBED STATUS IN EARLY JUNE, AND REF C WAS TOP REPORT RELAYING BID ADVERTISEMENT AND OTHER INFORMATION.

4. THE EMBASSY FORESEES NO OBJECTION TO PROPOSED PRELIMINARY COMMITMENT TO BUTLER ASSOCIATES FOR EXIMBANK CREDIT COVERING COST OF US GOODS AND SERVICES UNDER DESIGN CONTRACT. WE BELIEVE THERE IS SOME UNCERTAINTY WHETHER PIPELINE WILL BE CONSTRUCTED AS PLANNED BY 1977, BUT MOST SIGNS INDICATE THAT DESIGN CONTRACT WILL BE LET BY 1976.

JORDEN

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Concepts: COSTS, PETROLEUM PIPELINES, BANK LOANS
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Draft Date: 18 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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Film Number: D750212-1006
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Margaret P. Grafeld
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06 JUL 2006

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Status: NATIVE
Subject: ENGINEERING DESIGN FOR TRANSISTHMIAN PIPELINE
TAGS: EGEN, PN
To: STATE
Type: TE
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